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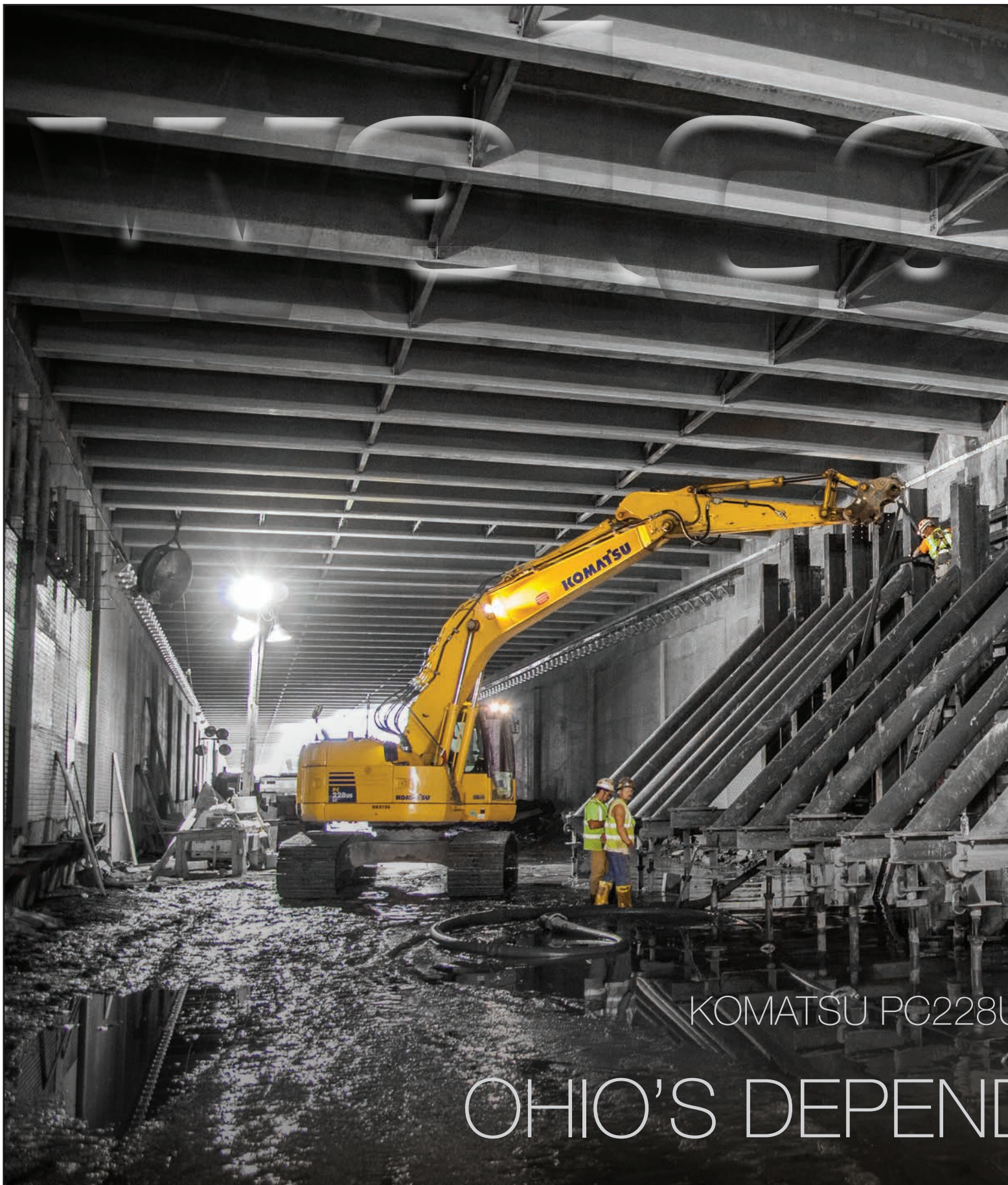


KOMATSU

Anderzack-Pitzen Construction, Inc.

GRADED STAKES RACE: iMC DOMINATES THE FIELD

Anderzack-Pitzen Construction, Inc. owner Mike Anderzack, pictured with the company's Komatsu D65PXi, has never been afraid to experiment outside the box. Sometimes that strategy pays off big.



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Sincerely,

Josh

Josh Stivison
President

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A Komatsu PC360LCi makes short work of cutting ditches on the Weston Road and Silberhorn Highway Reconsruction Project for Lenawee County Road Commission just east of Ogden Center, Michigan.

Anderzack-Pitzen Construction, Inc. GRADED STAKES RACE: iMC DOMINATES THE FIELD

Mike Anderzack, owner of Anderzack-Pitzen Construction, Inc., is a big fan of Komatsu's intelligent Machine Control (iMC) equipment for many reasons, but in the end "The proof is in the profit," he said. "We are able to build large projects with close to half the manpower, which makes us far more efficient and competitive. We are able to build projects in one-third or one-half the time those without the technology can build them in."

Anderzack was an early adopter of iMC machines. He and one of his operators tried the first iMC dozer, the D51i, at Komatsu's proving grounds in Cartersville, Georgia, when the machines were first introduced. "We fell in love with the technology right from the get-go," he said.

"We are able to build large projects with close to half the manpower, which makes us far more efficient and competitive. We are able to build projects in one-third or one-half the time those without the technology can build them in."

Mike Anderzack, Owner
Anderzack-Pitzen Construction, Inc.

"Mike has always been on the cutting edge of technology, and he told me when something new comes out he wants to know about it," said Luke Matheson, Columbus Equipment Company sales representative. "He knew Komatsu had done its homework and had come to market with something no one else had"—a completely integrated machine control system.

As Komatsu has made the iMC system available on more machines, Anderzack has added to his fleet, typically as a rental until he sees how useful a piece is for his business. He started with a D51i, then added a couple of D61i dozers. When the system became available on an exca-

vator, he purchased a PC360i, then a D65i mass dozer.

For the last eight years, Anderzack-Pitzen has done a lot of railway roadbed preparation around the eastern half of the United States, clearing, filling and balancing the site, making it ready for the sub-ballast layer. Often, these jobs have a lot of cuts and shapes, and iMC equipment is perfect for that kind of work.



Komatsu iMC has proved a boon to less experienced operators. More telling is the fact veteran operators like Mark Hunter—with 35 years in the seat—are equally as impressed with the technology.

Last year, Anderzack-Pitzen handled 10 miles of railbed preparation near Gretna, Virginia, that required cutting hills that were 60- to 80-feet tall, balancing the site, and driving pile for a retaining wall. The iMC excavator is made for situations like that, because it can dig the overburden off a steep hill where bulldozers can't push. The excavator can get to rough grade, and a small dozer can clean up the crumbs. "Everyone was questioning why we would want a 360i, but for pulling long slopes we can do mass excavation with it, so it's a dual-purpose machine for us," Anderzack said. More recently, the



A Komatsu GD655 grader works Weston Road between Thompson and Crockett on the \$4.35-million project, which included 9.7 miles of roadway reconstruction and 23,000 tons of HMA placement.

PC360i was used at the site for a new grain elevator, where it pulled all the ditches. “It’s efficient, and it really saves time.”

The savings from iMC come from all directions. The system makes operators more efficient, because the hydraulics sense how much a dozer can carry and maximize every load. That prevents overburdening the machine and saves fuel, Anderzack noted. The accuracy of iMC means there’s no need to regrade or to set

Jobs have a lot of cuts and shapes, and iMC equipment is perfect for that kind of work.

out stakes to check grade, resulting in labor savings. “Rather than a five- or six-man crew, we can build a job with a three- or four-man crew,” he added.

One of the first things that appealed to Anderzack about Komatsu’s fully-integrated system was the lack of cables. “We used Topcon for grade control, and we were burning up a dozen cables a year. That was the weak link. When we saw everything was integrated in the machine, we felt that was the way to go,” he said. “I know a lot of people were hesitant [to go to an integrated system] because they wanted the flexibility of moving GPS equipment from machine to machine, but that really didn’t concern us. We didn’t move it that much, and that’s where you have trouble with connections and

cabling. It saved us the hassles of hooking and unhooking—the human factor. The hidden benefit was that we eliminated bad connections and everything stayed put.”



It’s not just the iMC he likes about Komatsu dozers, either. “The visibility, power, and user-friendliness of the Komatsu dozers are all excellent,” he said.

Anderzack has been around construction his entire life, working as an operator for years before starting his own company in 1992. The company—based in Metamora, near Toledo—started out taking smaller jobs that other contractors didn’t want, but by 1996 it had grown enough that Anderzack brought on a partner, Jim Pitzen. The company specializes in site work and



APC's Operator Toby Kolinski (above and lower left) puts the company's Komatsu D51EXi's power, control and visibility to work cutting slopes and ditches. iMC accuracy can reap significant rewards when removing 30,000 cu. yds. of dirt and placing over 17,000 tons of aggregate.

road construction, including cold asphalt milling and soil stabilization, around the Midwest and East Coast.

Anderzack has been a Columbus Equipment Company customer for as long as he has been a business owner. "We have a great relationship," he said. "Luke Matheson will go above and beyond to help us with any of our

"We are renting a couple right now because we've been spoiled by them. We are totally committed. Everybody sees how efficient they are, and how efficiently they can grade. It takes all the guess work out."

Mike Anderzack, Owner
Anderzack-Pitzen Construction, Inc.

needs. If there is ever a problem, Columbus Equipment Company has been Johnny on the spot to rectify any problems or answer our questions."

Columbus Equipment Company's machine control experts—Mike Fenster and Nate Koerper—have also been very helpful in providing training and support, he added. "They won't let the machine go until they know everyone is comfortable using it."

Anderzack-Pitzen has advanced way beyond the


"comfortable using it" stage on iMC equipment. "We are at the point where all our people, our foremen, fight over the i machines," Anderzack said. "We are renting a couple right now because we've been spoiled by them. We are totally committed. Everybody sees how efficient they are, and how efficiently they can grade. It takes all the guess work out."

"Our people put us where we are today. Our biggest asset isn't equipment, it's people."

Mike Anderzack, Owner
Anderzack-Pitzen Construction, Inc.

While Anderzack appreciates the technological advances of iMC, he isn't holding his breath for a totally worker-less worksite of the future, and he probably wouldn't want one. "With iMC, you can take a mediocre operator and make him a better operator, but he still has to have a basic understanding of dirt and how a project is to be built," he said.

"Our people put us where we are today," he added. "You can have good equipment, but if you don't have good people to run the equipment you're spinning your wheels. Our biggest asset isn't equipment, it's people."

Visit columbusequipment.com/videos.php for additional video coverage on Anderzack-Pitzen Construction, Inc.'s iMC experience. 

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Want to make your next machine acquisition really count? Komatsu's lineup of automated excavators, including the all-new PC360LCi-11 and PC490LCi-11 feature a revolutionary, factory integrated, machine control system. The exclusive intelligent Machine Control technology lets operators focus on moving materials efficiently, without worrying about digging too deep or damaging the target surface. Contact your Komatsu distributor to learn how you can hit pay dirt today with Komatsu innovation.

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020

Komatsu PC650LC-11 Hydraulic Excavator: **THE BIG DIRT, ROCK AND QUARRY WORKHORSE**



Komatsu's newest version of the PC650 excavator offers improved fuel efficiency, serviceability and operator comfort while maintaining its reputation for powerful productivity and transportability.

"The PC650LC-11 is matched perfectly for high-production loading of 30-ton to 40-ton trucks and well suited for deep sewer and water trenching applications," said Justin Lantin, product marketing manager, Komatsu America. The excavator is a workhorse in big dirt, rock

The PC650 is equipped with a 436-net-horsepower Komatsu Tier 4 engine and a highly-efficient hydraulic system designed to reduce hydraulic loss

and quarry applications, and "it is also designed to accommodate flexible job operations that require frequent transportation with reduced time required for disassembly," he added.

The PC650 is equipped with a 436-net-horsepower Komatsu Tier 4 engine and a highly-efficient hydraulic system designed to reduce hydraulic loss. The load-sensing

hydraulic system provides three working modes so operators can match machine performance to the application.

The speed on the hydraulically-driven, reversible cooling fan varies based on factors such as the temperature of the coolant, hydraulic oil and surrounding environment, resulting in better efficiency and lower noise levels.

Komatsu knows operators stay productive longer when they're comfortable, so the cab in the PC650 has a heated, air-suspension high-back seat with fully adjustable armrests. A new display shows both vehicle information and a wide view from the standard rearview camera, increasing safety by letting the operator see the working area directly behind the machine.

A new, operator identification system allows you to track key operating information for various applications, jobs or operators, and the new Auto Idle Shutdown helps cut idle time and operating costs.

Convenient maintenance and serviceability features also lower the cost of ownership. Handrails on both sides of the upper structure make access easier, and the radiator and hydraulic coolers are mounted next to each other for easy service. Additionally, the PC650-11 is covered by the Komatsu CARE scheduled maintenance program for the first three years or 2,000 hours, whether purchased, rented or leased.

If you're in the market for a high-production excavator, ask your Columbus Equipment Company representative for more information on the new PC650 today.

MACHINE CONTROL DIVISION

Platform Contracting: iMC TECHNOLOGY DRIVES CAPABILITIES AND GROWTH

Jason Klar, owner of Platform Contracting, credits Komatsu's intelligent Machine Control with helping his company grow from a concrete contractor into a site development company.

KOMATSU



Keith Strever (center) and crew onsite with a Komatsu D51EXi at a Cleveland Clinic parking lot project in Warrensville Heights, OH.

Jason Klar, owner of Platform Contracting, credits Komatsu's intelligent Machine Control (iMC) with helping his company grow from a concrete contractor into a site development company.

Klar, a civil engineer by training, worked for Platform before buying it in 2006. At the time, the company primarily did light commercial and residential concrete work. "I noticed many of our customers desired a turnkey solution to site development issues," work that the company was subcontracting out, he said. Klar hired Keith Strever, who is now general superintendent of sitework, to help expand the company's site development capabilities.

Strever is a big proponent of GPS and integrated machine control. Klar was willing to try the technology, and as a first step, the company retrofitted a Komatsu D61 dozer with GPS equipment several years ago. "The integrated

"The increased accuracy and efficiency from iMC equipment has also given us the confidence to go after more complex projects."

Jason Klar, Owner
Platform Contracting



For additional video coverage, visit columbusequipment.com/videos.php for more on Platform Contracting's Komatsu iMC experience.



Keith Strever and Jason Klar (right) at the Maltz Performing Arts Center on the \$9-million Nord Family Greenway Connector Project in Cleveland.

technology was still new, and I needed to prove the benefits to myself," Klar recalled. "After we had GPS-enabled equipment, I really saw the benefits of it, and we made the plunge into the integrated dozers."

Platform, based in Mentor, Ohio, now owns two Komatsu D51i dozers and a PC210LCi excavator as well as the GPS-enabled D61. It has grown from a handful of employees in the early 2000s to about 120 employees in the concrete and earthwork divisions, and the company primarily works on commercial building sites and government projects such as schools around Northeastern Ohio.

Accuracy and efficiency are among Klar's top concerns, and "integrated technology has really helped us achieve that," he said. "The increased accuracy and efficiency from iMC equipment has also given us the confidence to go after more complex projects." One example is a new gre-

enway trail through the campus of Case Western Reserve University, where Platform used both D51i dozers. The meandering path required a lot of grading and "it would have been a challenge to lay it out conventionally with string lines," he said. The iMC equipment "added flexibility and accuracy and made it quicker."

Many customers have praised the speed Platform completes projects with when using Komatsu iMC equipment, he added. For instance, the company recently did an indoor tennis facility. "It was the perfect scenario—flat ground, good access," Klar said. "With conventional dozers, the project would have taken five workers five days to grade and lay 2,000 tons of stone. With iMC dozers, we were able to do it in one day, with three guys. And at the end of the day, it's more accurate."

Strever, the sitework superintendent, has been



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According to Klar, the company's D51i dozers brought flexibility, accuracy and efficiency to the \$9-million Connector Project, which called for Platform to grade, and install concrete walks and hardscape in a five-city-block area of the Case Western Reserve University campus over a 12-month period.

impressed with the possibilities machine control offers since working with his first GPS system about 15 years ago. "It intrigued me and I wanted to find bigger and better things for it," he said. He's excited about the possibilities Komatsu's iMC technology brings to excavators.

Platform's demo of a PC490i was a big success. "We did a 14,000-yard dirt job with it. Between the two iMC dozers and the iMC excavator we moved 14,000 yards with four people and it took a week. Without the intelligent equipment, the job would have taken three weeks and required another two or three workers," he estimated.

"The only thing that surprises me is how far out on the cutting edge Komatsu is with their equipment. Nothing is as good as Komatsu's iMC."

Keith Strever; Site Superintendent, Platform Contracting

An iMC excavator enables an operator to potentially execute the project by himself, Strever said. "There's no time wasted waiting for information from an outside source—another laborer or surveyor. The excavator gives guys the immediate knowledge they need, with no worries about undercut or overcut." Operators like that prospect, too, he noted.

Klar and Strever recently converted a Komatsu PC210i excavator rental into a purchase. "We knew what the machines can do on the site side, now we know what they can do on the concrete side, in terms of basement excavation. I can use it in every application—rough cut,

final grade, curbing, ponds. I can't wait to see it used for footers," Strever said. "An excavator can do way more than a dozer."

"With 15 years of experience using machine control, the only thing that surprises me is how far out on the cutting edge Komatsu is with their equipment," Strever said. "I've demoed other brands. Nothing is as good as Komatsu's iMC."

"I don't know if there is a better support team out there. We love the support, love the equipment, and never worry about downtime."

Jason Klar; Owner, Platform Contracting

Strever also appreciates the support he gets from Columbus Equipment Company and the machine control technology support team. "I don't know if there is a better support team out there. Mike Fenster and Nate Koerper are always available and quick to help. We love the support, love the equipment, and never worry about downtime."

Like Klar, Strever believes Komatsu's iMC equipment has helped expedite Platform's transition to a site contractor. "Part of our success here is that machine control helped us to compete right off the bat," he said. "Customers believe in us. They've seen the results of what we can do, and they know technology is a big part of that."

Visit columbusequipment.com/videos.php for additional video coverage on Platform Contracting's iMC experience. ▶

COMPANY NEWS

Columbus Equipment Company Introduces KPI-JCI AND ASTEC MOBILE SCREENS CR



With KPI-JCI and Astec Mobile Screens equipment now available from Columbus Equipment Company, Ohio contractors have easy access to some of the finest crushing and screening equipment available for applications including recycling, aggregate and construction.

“These are the premier brands for their sectors, offering solutions for a wide variety of applications,” noted Bob Stewart, aggregate-processing equipment specialist.

“These are the premier brands for their sectors, offering solutions for a wide variety of applications.”

Bob Stewart, Aggregate-Processing Equipment Specialist
Columbus Equipment Company

Columbus Equipment Company will focus on mobile crushing and screening equipment.

KPI-JCI and Astec Mobile Screens is made up of three American manufacturing companies that are sector leaders: Kolberg-Pioneer, Johnson Crushers International and Astec Mobile Screens. The organization is part of Astec

Industries, the leading manufacturer of equipment for applications including asphalt road building, aggregate processing, and wood processing.

One of the most exciting products is the new Astec Mobile Screens ProSizer® 3600 for use with Recycled Asphalt Product (RAP), Stewart said. “It is going to be a revolutionary piece of equipment for our market here in Ohio.” This easy-to-set-up plant—which includes a large impactor, recirculating belt and high frequency screen, or a conventional incline screen on one chassis—quickly turns RAP into reusable material. Columbus Equipment Company debuted the machine at the Ohio Asphalt Expo in March.

Some highly-productive, KPI-JCI and Astec Mobile Screens machines are already in our rental fleet:

The FT4250 is a track-mounted horizontal impactor that can be used in tight areas to crush material. The 6- by 12-foot, double-deck screen is the largest in the industry on a track machine. The FT4250 can crush and track at the same time, increasing uptime by 30 percent.

The FT2650 track-mounted jaw crusher is a large-capacity, self-contained plant that uses a combination of engine loads, hydraulic pressure and an ultrasonic sensor to manage product flow for maximum production. The FT2650 has more than 25 percent higher through-put than competitive models.

duces CRUSHING AND SCREENING EQUIPMENT



KPI-JCI and Astec Mobile Screens state-of-the-art equipment—and ultimately our customers—will also benefit from stellar support for Columbus Equipment Company service departments and technicians. If our technicians are working late on your equipment and have a question, someone at the factory is available to assist them 24/7, so your equipment can be back online faster. The company’s online ordering system helps identify parts by machine serial number, allowing our parts department to immediately find the part a customer needs.

The FT4250 can crush and track at the same time, increasing uptime by 30 percent.

With the manufacturer’s MobileStar onboard diagnostics tools, Columbus Equipment Company technicians, or your own maintenance personnel, can log in to see what is causing a problem. MobileStar can also send warning alerts and notifications about preventive maintenance. “With these tools at our disposal and our fleet of service

trucks with highly-trained technicians, you can be 100% confident in the best support available in the region,” Stewart said.

Recognizing that many customers are moving into the digital world, KPI-JCI and Astec Mobile Screens also supplies customers with both a print version and an electronic version of the operators’ and parts manuals.

The new Astec Mobile Screens ProSizer® 3600 is going to be a revolutionary piece of equipment for our market here in Ohio.

“We are very excited to have Columbus Equipment Company join our distributor network,” said Ron Earl, Vice President, Sales & Marketing, for KPI-JCI and Astec Mobile Screens. “For over 60 years, CEC has offered excellent product support for its customers.”

For information on KPI-JCI and Astec Mobile Screens equipment, contact Bob Stewart at 440-752-0836 or bobs@columbusequipment.com ... and bring crushing success to your operation.

ENVIRONMENTAL DIVISION

North Suburban Tree: COUNTS ON DEPENDABLE CMI EQU



North Suburban Tree Co-Owner Steve Blum (left, pictured with the company's CMI C450 mulcher and Bob Stewart of Columbus Equipment Company) knows land clearing. He also knows what he likes, and what works for his business. In a word (or two) ... CMI equipment.

North Suburban Tree began in 1979 and since then, co-owner Steve Blum has developed strong opinions about what equipment is best for productivity, maneuverability, and keeping employees safe ... and CMI is the hands-down winner.

North Suburban Tree owns two CMI 450s with mulching heads, a 250 with a mulching head, and a 400 with a stump grinder. "CMIs are good, tough

"CMIs are good, tough machines. They are well-engineered and made for cold weather."

Steve Blum; Co-Owner, North Suburban Tree

machines. They are well-engineered and made for cold weather," Blum said. "Other machines we own seem to be prone to frequent breakdowns."

Blum purchased their first CMI from Columbus Equipment Company in 2014 and soon ordered more. "We really appreciate the reliability we get with the CMI machines. Downtime affects all aspects of the production schedule, as well as overall costs and our

reputation." He particularly likes the FAE mulching heads CMI uses, noting that upsized bearings and shafts make the FAE heads "durable and tough."

He also finds the CMI's balance and maneuverability is excellent, especially on the hills North Suburban Tree frequently encounters. The company, based in Pittsburgh, Pennsylvania, primarily performs industrial land clearing, compost filter sock installation and seeding for highways, buildings and energy-related projects in Pennsylvania, West Virginia and Ohio. Projects can cover as much as 1,000 acres.

While CMI machines are made tough for adverse conditions, they have a comfortable cab that increases operator productivity, Blum said. "CMI cabs are certified for safety, which is very important to us. North Suburban Tree has the best safety rating in the forestry industry. Utilizing machines that offer operator protection has helped us achieve this status."

The pressurized cabs keep dirt out, and they provide great visibility and creature comforts that help operators work longer shifts. "We meet and exceed customer expectations and scheduled deadlines, which has made North Suburban Tree one of the most sought after clearing companies. The overall CMI cab design provides our operators the comfort they need to work longer shifts, helping to reduce fatigue," Blum added.



The Mulching Specialists

For additional video coverage, visit columbusequipment.com/videos.php

EQUIPMENT IN TOUGH ENVIRONMENTS



North Suburban Tree's CMI C450 mulcher—pictured clearing land around Range Resources' John Elliott 11826 well in Canonsburg, PA—needs to be "tough, well-engineered and safe", as Blum described, to handle unforgiving environments that can encompass 1,000 acres.

Another of Blum's preferred tools is a Komatsu PC290 excavator equipped with a Rotobec grapple, an "unbeatable combination" in his opinion. "The PC290 is a good sized machine with enough power and

"We get great support from Columbus Equipment Company. They stand behind their commitment of service, and offer the support needed for their customers. We truly appreciate them."

Steve Blum; Co-Owner, North Suburban Tree

maneuverability to handle slopes and get the job done. It has the weight, size and strength needed so you can handle the trees without worrying about the machine losing stability. It offers incredible control."

"The Rotobec grapple equipped with a hydraulic chainsaw removes manual labor from many tasks,

reduces hazards and is capable of more precise moves," he added.

The PC290/Rotobec is frequently sent into difficult terrain where trees need to be moved and organized. Blum calls this combination "perfect for nasty terrain. It's nimble, stable and can really get around. It can do much more than most machines can in that application."

North Suburban Tree has been a Columbus Equipment Company customer for more than a decade, and Blum is very happy with the service and support they receive from the Environmental Division Sales Representative, Bob Stewart and Columbus Equipment technicians. "Bob Stewart is really knowledgeable, considerate and fair. The service department knows what we are up against, and if they don't have the answers, they get them for us. We get great support from Columbus Equipment Company. They stand behind their commitment of service, and offer the support needed for their customers. We truly appreciate them," Blum said.

Durable, maneuverable and backed by great support. It's easy to see why Blum praises equipment from Columbus Equipment Company.

Visit columbusequipment.com/videos.php for additional video coverage of North Suburban Tree's use of Columbus Equipment Company products. ▶

Emissions 102:
**MINIMIZING EMISSION
 ISSUES AND DOWNTIME**



The single best thing an operator can do to prevent a Komatsu machine from experiencing emissions problems is to put it in the “proper posture to idle,” said Mike Montgomery, trainer for Columbus Equipment Company. As mentioned in Emissions 101, that means putting the safety lever down and locking the machine in a track

“If you keep following best practices on idling, you will not need to perform manual stationary regens repeatedly, after every 90 minutes of idle time.”

Mike Montgomery; Trainer, Columbus Equipment Company

machine. For any wheeled machine, the safety brake needs to be set. (Komatsu designed the system this way

for safety; a machine should always be locked out so it does not move when not in use.)

Why is being in the proper posture to idle so important? The emissions system relies on a chemical reaction that requires heat, Montgomery said. Setting the machine in the proper posture (pictured above) tells the machine to idle while still maintaining a sufficiently-hot engine for regeneration. If the machine is not in the right posture, sufficient heat for regeneration will not be maintained.

Komatsu machines have an internal clock that measure how long they idle without getting up to adequate operating temperature. When that clock reaches 90 minutes, the machine will require a manual stationary regeneration. This process can take from 20 to 40 minutes, and the machine must be parked and idling during manual stationary regeneration.

To avoid having to park a machine in the middle of a work day, Montgomery advises: “If you are going to idle, set it in the proper posture so the machine can take care of itself.” There’s a light on the monitor to remind operators to do this. “If you keep following best practices on idling, you will not need to perform manual stationary regens repeatedly, after every 90 minutes of idle time.”

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- Illuminated compartments and controls for night-time operation

6 section boom
262 ft | 79.7 m
Max tip height w/extensions

230 ft | 70.2m
3-piece on-board attachment

206 ft | 62.7 m
2-piece on-board attachment

181 ft | 55.2m
1-piece on-board attachment

173 ft | 52.6 m Tip height



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Sakai Soil Compactors and Asphalt Rollers: NOW AVAILABLE FOR RENT!



Sakai soil compactors and asphalt rollers are now available for rent at all locations of Columbus Equipment Company. Sakai—with a U.S. manufacturing plant and headquarters in Adairsville, Georgia—has been a compaction specialist for 75 years, and operates under the slogan “Masters of Compaction.”

The soil compactors have traction control systems, multiple amplitude and frequency setting combinations, and high centrifugal force outputs. The operator can control

“Sakai is dedicated to quality and product support, and it has one of the strongest records for service across America.”

Ernie Potter, Vice President for Rental
Columbus Equipment Company

all vibration settings via the instrument panel. Our rental fleet includes the 67-inch SV414T and 84-inch SV544T compactor. The SV544T is available with a cab or open canopy. These rentals are equipped with padfoot drums, and smooth drum kits are available. The soil compactors

are all equipped with Tier 4 Final Cummins engines.

Sakai’s high-frequency asphalt rollers come in a range of sizes, from 47 inches to 84 inches. Double-drum, oscillatory models include the 67-inch SW770ND and the 79-inch SW850ND. We have several SW770ND units available for rental.

The company also makes double-drum, high-frequency rollers in 58-, 67-, 79-, and 84-inch models. Each asphalt roller is equipped with a proven engine from a major manufacturer.

Sakai also manufactures the only vibratory pneumatic tire roller available on the market, the GW751. This 77-inch, five-wheel machine weighs about 9 tons and gets compaction results equal to a 25-ton roller.

One innovative feature Sakai is known for is counter-rotating drum weights, which provide a smoother surface finish than drums with unidirectional rotation. It is also the only roller manufacturer to include three separate braking systems for maximum safety.

“Sakai is dedicated to quality and product support, and it has one of the strongest records for service across America,” said Ernie Potter, vice president for rental. Columbus Equipment Company sales staff, technicians, and parts personnel have all been trained on Sakai equipment.

Ask your Columbus Equipment Company sales representative today how Sakai equipment can meet your compaction or asphalt rolling needs.

New Season Arrives, AS OLD FRIENDS DEPART



The weather has certainly improved since the Ohio Asphalt Expo (read below) back in an unseasonable cold March. As a result, pavers—such as this Roadtec RP-190e—and paving crews are now firing on all cylinders across the state.

Spring Show Roundup

A big thank you to everyone who has stopped by our booths at the spring shows. Roadtec equipment, as well as the debut of the revolutionary Astec Mobile Screens ProSizer® 3600 for Recycled Asphalt Product, were highlights at the Ohio Asphalt Expo. KPI-KCI equipment also drew plenty of interest.

Our Environmental Division has been traveling to shows around the region, including the Indiana Hardwood Lumbermen's Association 2018 convention in Indianapolis in early February.

The Kentucky Forestry Industries Association's 53rd Annual Meeting in Louisville on April 10-12 was another highlight. We look forward to seeing you all again on the trade-show circuit later this year.

Richfield

Jeff Frase, who worked as a technician for Columbus Equipment Company for 46 years, retired at the beginning of 2018. Most recently, he was a field technician with the Richfield branch.

"We are going to miss him, and so are the customers," said Pam Badner, Richfield service manager. "Jeff was a good worker, and he did everything, including fixing brands we don't even sell anymore."

Zanesville



Fred Trubisky, lead parts counter person in Zanesville, retired at the end of January. He worked at Columbus Equipment Company for 19 years and at various times worked in the parts departments in Cambridge, Canton and Zanesville.

Fred describes his retirement plans as "traveling and catching up on work around the house." The travel destinations he is most looking forward to are the American West and New England.

He also plans to spend more time with his family, including two sons and 4-year-old grandson.

Cadiz



Joe Moore retired as an equipment salesman at the end of 2017. Joe, a veteran of the Vietnam War, began his career in equipment sales more than 40 years ago after leaving the military. He joined Columbus Equipment Company in 2005 and handled sales in Southeastern Ohio out of the Cadiz branch.

Joe plans to spend his retirement playing golf and traveling with his wife, Sharon.



USED EQUIPMENT Monthly Specials



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2016 Komatsu PC170LC-10
Stock# K9758T, Cab, A/C, Hyd Coupler, Bkt
2,066 Hours
\$132,500



2014 Takeuchi TL230CR-II
Stock# U35130, Cab, A/C, Coupler,
Tooth Bkt, 513 Hours
\$43,000



2003 Komatsu HM300-1
Stock# U31986, Cab, A/C,
6,600 Hours
\$135,500



2015 Komatsu D65PX-18
Stock# RU33113, Cab, A/C, Winch, PAT
Blade, 1,913 Hours
\$265,000



2015 Komatsu D39PX-23
Stock# RU33011, Cab, A/C, PAT Blade,
926 Hours
\$115,000



2012 LinkBelt RTC8050II
Stock# U29479, Main and Aux Winch,
1,656 Hours
\$368,500



2016 Kubota RTVx1100C
Stock# 33379T, Cab, A/C, Radio,
72 Hours
\$16,500



2013 Komatsu WA320-7
Stock# RU28938, Coupler, Bkt,
1,337 Hours
\$147,500



2000 Komatsu CD60R-1E
Stock# RU24724, Cab, A/C, Rotate,
4,373 Hours
\$85,000

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