



WINTER 2023



columbusequipment.com

THE CONTRACTOR'S RESOURCE FOR INDUSTRY-LEADING COMPACT EQUIPMENT

COMPACT CONNECT



VERNON NAGEL INCORPORATED



Takeuchi TB335R Compact Excavator: Powerful Production in a Highly Compact Package



As part of Takeuchi's TB300 Series expansion, the recently-released TB335R short-tail-swing excavator features a well-appointed cab and enhanced features that provide greater performance and peace of mind. The 3.5-ton machine's latest improvements pinpoint excellent maneuverability and accessibility to confined worksites without sacrificing stability.

“The TB335R’s short-tail-swing design provides outstanding stability rarely found in a short-tail-swing machine, along with smooth, easy-to-use controls that help operators tackle tough jobs with ease.”

Jeff Badner, General Sales Manager
Columbus Equipment Company

“The TB335R’s short-tail-swing design results in a rear overhang of only 3.1 inches over the tracks, making it ideal for working in tight or confined spaces,” said Jeff Badner, general sales manager for Columbus Equipment Company. “It also provides outstanding stability rarely found in a short-tail-swing machine, along with smooth,

easy-to-use controls that help operators tackle tough jobs with ease.”

The TB335R has an operating weight of 8,310 lbs., a maximum bucket breakout force of 9,127 lbs., and a maximum arm digging force of 4,290 lbs. The excavator is powered by a Tier 4 emission-compliant engine delivering 24.4 horsepower. The TB335R offers two working modes—Standard and ECO—allowing operators to match the mode to the application, prioritizing more power or fuel savings as desired.

A sophisticated interior design includes a spacious cab with a 7" touchscreen, multi-function color display. Comfort features also include an air conditioner, heat/defrost functions, a skylight with a sunshade and an AM/FM radio with Bluetooth technology. Low-effort, pilot-operated joystick controls, a deluxe high-back suspension seat with head rest and retractable seat belt all keep operators comfortable and productive.

Daily inspections and maintenance are a breeze in part due to a swing-out engine hood and overhead-opening, right-side cover. With the hoods open, the operator can quickly inspect the water separator, radiator and oil cooler, hydraulic oil level sight gauge, fuel level, dual element air cleaners, coolant level, engine oil dipstick, and battery.

Takeuchi equipment’s trademark is its strength and dependability. The TB335R is no different. Contact your local Columbus Equipment Company rep and schedule a demo of the Takeuchi TB335R today!



New Kubota U10-5, K008-5 Compact Excavators: Impossible to Put Squeeze on Kubota Workhorses



Kubota recently added two new additions to its excavator lineup—the K008-5 conventional-tail-swing excavator and the all-new, U10-5 minimal-tail-swing excavator.

“With the U10-5 being a minimal tail swing model and both excavators featuring retractable tracks, they are ready to work in even the narrowest spaces on the job site.”

Patrick Baker; Product Manager, Kubota USA

“Our new excavators are ideal for tight, confined spaces and with the U10-5 being a minimal tail swing model and both excavators featuring retractable tracks, they are ready to work in even the narrowest spaces on the job site,” says Patrick Baker, Kubota construction equipment product manager. All of our -5 generation models are solidly engineered and outfitted with more customization to keep customers working efficiently and comfortably.”

The K008-5 and U10-5 offer easy, single-level maneuverability with hydraulic adjustable track widths that quickly contract to fit through tight spaces easily, namely doorways, fence gates, inside buildings, hallways, elevators and more.

On the K008-5, the tracks adjust down to 2' 4" and the U10-5 contracts to 2' 6", then when the operator wants to widen the tracks, the tracks widen out to 2' 10" and 3' 3", respectively.

“The U10-5 is Kubota’s answer to the rental or professional customer, for example, who requires a compact excavator with minimal tail swing to be more nimble and agile for both residential and commercial work,” said Jeff Badner, general sales manager for Columbus Equipment Company. “It truly is the ideal model for working in compact spaces.”

The K008-5 has an impressive working range that includes a digging depth of 5' 8" and a bucket breakout force of 2,205 lbs. The U10-5 also outperforms its compact frame extending to a 5' 11" digging depth with a bucket breakout force of 2,337 lbs.

Both models offer clean, hose-free boom lines because the hydraulic hoses are uniquely hidden and protected inside the boom leading to less excavator downtime. Additional features on the new models include:

1. Heavier frame for more solid positioning
2. Travel speed of 2.5 miles per hour
3. Both new models are two-speed excavators
4. Two-Pattern Control: Both models feature both ISO & SAE operational patterns

Check in with your local rep today for more information on these industry-leading Kubota excavators.



Vernon Nagel Inc.: Exceptional People and Kubota Fuel Growth



Glass City Metropark is proving to be the most dynamic spot on the Maumee River. Phase 2 (above) opens in the spring of 2023 and will feature an ice-skating ribbon, a restaurant and three unique, nature-themed, children's play areas. The surrounding Glass City Riverwalk will also connect 300 acres of greenway—both sides of the Maumee River—via a 5-mile continuous path.

For 75 years, the Nagel family has been helping to build Northwest Ohio. The company began as a contractor that cleared fence row and trees, and built farm ponds around Napoleon, Ohio, but it quickly grew. Today, the third generation of the family runs Vernon Nagel Inc., serving 14 counties in Northwest Ohio.

About half the company's work is ODOT-related, with another 25% from municipal work and 25% from commercial and industrial projects, said Scott Nagel, company president and grandson of founder Vernon Nagel.

"Through the years, we've done many different things, but we consider ourselves a heavy highway contractor. We build roads, bridges and perform site development. We install all the infrastructure from the ground down, such as underground utility work and laying underground pipes of any kind," he said.

The company recently completed a major project in Toledo, Phase 2 of Glass City, a Metroparks project that includes an ice-skating ribbon, water play area, picnic shelters, campground, and other facilities. As a subcontractor for The Lathrop Company, Nagel was responsible for "moving the earth, installing the utilities, placing stone and curb, backfilling and landscaping, topsoil and seeding – basically everything but the building structures," Nagel said.

While such big projects require a fleet of excavators and dozers, Nagel has found that Kubota compact equipment is instrumental in getting projects done

quickly and on budget. "We use our Kubota skid steers and mini excavators on every project, every day." The company owns six KX080 mini excavators and nine Kubota track loaders in various sizes. "We have nine crews, and pretty much every crew uses one or both of those pieces."

The compact equipment "is really handy when we do roadwork in tight areas – putting in underground drains, catch basins, backfilling where we don't have room for big equipment. And they're handy for all the smaller work in all our jobs."

"The Kubotas are used hard every day; they are probably the most-utilized equipment we own."

Scott Nagel; President, Vernon Nagel Inc.

"The Kubotas are used hard every day; they are probably the most-utilized equipment we own," he added. Because the small machines fit in tight spaces, they save time and money by doing jobs that would otherwise have to be done by hand, such as moving dirt in areas where no large machine fits.



Nagel first purchased a Kubota in 2016. “We rented a Kubota skid steer from Columbus Equipment Company because we were short a machine. After we used it, everyone said we needed to switch because the Kubotas were better than anything we’d used.” Previously, the company had rented various brands, including Cat and John Deere. The operators preferred Kubota track loaders for their power and speed. They also liked the fuel efficiency and ergonomics Kubota offered.

“We’d run a bunch of other brands, but the Kubotas were way faster, more powerful, and everyone likes to run them.”

Scott Nagel; President, Vernon Nagel Inc.

The company started buying Kubota mini excavators in 2019 for the same reasons, Nagel noted. “We’d run a bunch of other brands, but the Kubotas were way faster, more powerful, and everyone likes to run them.”

Nagel finds the machines highly reliable “with zero problems.” The company still owns the first Kubota track loader it purchased. It has more than 7,000 hours, and besides wear items, it hasn’t required any repairs.

Scott Nagel has been doing business with Columbus Equipment Company since 2014 when he started purchasing Komatsu equipment, and he has a good relationship with sales rep Luke Matheson. “If I have a problem, Luke is always there to solve it. He’s Johnny on the spot,” Nagel said.

Nagel’s staff mechanics do most service tasks, but

the contractor uses Columbus Equipment Company’s service department for warranty work or occasional repairs when its technicians are busy. However, Scott Nagel appreciates that he can call the service department when his equipment shows a code “and Columbus Equipment will walk us through what we need to do or the parts we need to take care of it.”

“We’ve hired some of the best people in Northwest Ohio. They are exceptional people who go above and beyond expectations.”

Scott Nagel; President, Vernon Nagel Inc.

Vernon Nagel Inc., which has about 35 year-round employees and twice as many at peak season, has doubled its sales in the past four years, Nagel said. He credits his employees for the growth. “We’ve hired some of the best people in Northwest Ohio. They are exceptional people who go above and beyond expectations. The office staff as well. We’ve been fortunate to find key people to put in the positions we need to move forward and improve.”

That growth presents a bit of a dilemma, he noted. “We’re at a place where if we get much bigger, we’d have to change management and add a lot of people. We’re at a good size now with control of everything.”

Scott and his brother and co-owner Marc Nagel both have children who are looking to enter the family business, so it looks like Vernon Nagel Inc. will soon become a fourth-generation company.



DEPENDABLE USED EQUIPMENT



Pre-owned equipment serves an important role in most operations, and represents a versatile, cost-efficient solution in dynamic jobsite environments just like yours. Contractors statewide routinely count on Columbus Equipment Company because of the expertise, equipment support and value we have delivered over the past 70 years in the industry.



Craig Curtis

Remarketing Business Manager

Email: craigc@columbusequipment.com

Cell: (614) 302-1168

Office: (614) 437-0384

**Equipment sitting around not being used?
Contact Craig at (614) 302-1168 today!**

Discuss your equipment needs, as well as how to take advantage of the current market conditions and get the most value for any underutilized equipment.

columbusequipment.com



Ohio's Dependable Dealer



© 2023 Mediaworks Marketing, Inc.

An offer built to help you take on the jobsite.



Construction Lineup Durable Kubota engines Upgraded tech & features



Stop by for big savings on Kubota construction equipment, including skid steers, track loaders, wheel loaders and the world's #1 selling compact excavator for 18 years.

\$0 DOWN 0% APR FOR UP TO 36 MONTHS OR SAVE UP TO \$3,000**

KubotaUSA.com

VISIT US TODAY FOR THIS LIMITED-TIME OFFER

*According to 2021 data from Off-Highway Research including all Kubota Group brand sales.

Based on the 2021 Equipment Watch Awards for Highest Retained Value and 5-year residual value – Large Skid Steer Loaders. © Kubota Tractor Corporation, 2022. *\$0 Down, 0% A.P.R. financing for up to 36 months or a customer instant rebate of \$3,000 is available on purchases of new Kubota SVL97-2, R640 and \$2,700 on KX057 equipment from Columbus Equipment Company's in-stock inventory. Promotional rate available to qualified purchasers through Kubota Credit Corporation, U.S.A.; subject to credit approval. Example: 36 monthly payments of \$27.78 per \$1,000 financed. Rebates not available with 0% A.P.R. or other promotional financing. Some exceptions apply. Offers expire 12/31/22. Terms subject to change. This material is for descriptive purposes only. Kubota disclaims all representations and warranties, express or implied, or any liability from the use of this material. For complete warranty, disclaimer, safety, incentive offer and product information, consult Columbus Equipment Company or KubotaUSA.com. Note: Kubota products available at Columbus, Toledo and Dayton locations only.

COLUMBUS*
(614) 443-6541

TOLEDO*
(419) 872-7101

CINCINNATI
(513) 771-3922

RICHFIELD
(330) 659-6681

CADIZ
(740) 942-8871

DAYTON*
(937) 879-3154

MASSILLON
(330) 833-2420

ZANESVILLE
(740) 455-4036

PIKETON
(740) 289-3757

Return Address: 2323 Performance Way, Columbus, OH 43207

www.columbusequipment.com